PARTNERSHIP NEWS

TECHNOLOGY • LEADERSHIP • SERVICE • TEALE DATA CENTER

TECHNOLOGY SUMMIT: INFRASTRUCTURE DEVELOPMENT

Cutting Costs and Delivering Business

November 16, 1998 Hilton Sacramento Arden West • Sacramento, California

Teale Data Center and the META Group are pleased to announce an information technology (IT) conference that focuses on infrastructure development and examines key IT issues as they affect the enterprise and its business goals.

Infrastructure – the middleware, databases, servers, clients, storage and networks that support enterprise-critical applications – is a major factor in the success or failure of any business organization. Weak and inflexible infrastructures can be overwhelmed by the demands of initiatives such as electronic commerce and network convergence, which can lead to potentially crippling development and maintenance costs, staffing support problems and performance instabilities.

This event will discuss how to develop and implement distributed computing infrastructure strategies that will meet current and future business demands. Four senior analysts from the META Group will present the full spectrum of infrastructure development issues and explore the following topics from both technical and business perspectives:

- Application Networkability
 Implementing applications within distributed computing infrastructures
- Network Convergence Around the IP Platform
 Voice and data integration, new broadband pipes, securing the network
- Emerging Server Infrastructure
 NT Server and UNIX integration, server consolidation and migration strategies, middleware for distributing and delivering data
- Managing Complex Distributed Computing Environments
 The right people, practices, tools and security

CONFERENCE REGISTRATION

\$295 for state, federal and local government employees \$495 for all others

Take advantage of the team discount... send 3 or more members from your department or company and receive \$50 off each conference fee!

To receive this discount, all registrations must be submitted at the same time.

Register today for this important event by calling (800) 945-6382.

Please reference Event Code TDC1098.

Online registration is also available at www.metagroup.com/events

NEW! UNCLAIMED PROPERTY DATABASE

The State Controller's Office (SCO) recently announced a new Internet service that instantly links 🕏 users to the State's **Unclaimed Property** database, which currently identifies over \$2.3 billion in funds waiting to be claimed by unknowing owners. State Controller Kathleen Connell stated that this enhancement to their Home Page reflects the commitment to improve public access to government information and decision-making.

State law mandates that financial institutions send abandoned assets to the State after three years of inactivity. Dormant bank accounts, stocks, money orders, uncashed payroll checks, safe deposit box contents and dividend and refund checks are the most common types of unclaimed property held by the State.

"The State is often holding financial treasures for people that they never knew existed," said Connell. "Many people forget about bank accounts they opened when they were younger or simply move and don't leave a forwarding address. Eventually their abandoned assets are remitted to the State. However, there is a silver lining: we validate over 95,000 claims a year. In fact, we found the odds of finding unclaimed property are better than winning the Lotto." Connell predicted the new interactive database, which allows individuals to instantly see if they are owed funds, will further improve those odds. There are 6.9 million names in the database.

Prior to making this database available over the Internet, individuals with inquiries regarding unclaimed property had to contact SCO by calling a toll-free phone number or by sending mail or e-mail. The new web-enabled

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P.O. Box 13436 Sacramento, CA 95813-4436



RATES REDUCED FOR TEALE SERVICES

For the second time this year, Teale has reduced its billing rates. This adjustment, the 14th rate reduction since 1991, will provide customers with an annual savings of over \$3 million. Services for which rates have been reduced include:

- · CPU 5% decrease from \$225 to \$214 per 600E-equivalent hour
- · DASD 17% decrease from \$.0089 to \$.0074 per megabyte/day
- · VM Start I/O 25% decrease from \$.30 to \$.225 per thousand I/Os
- TN3270 50% decrease from \$6.00 to \$3.00 per logical unit defined per month and from \$16.00 to \$8.00 per printer defined per month

More information on Teale's billing rates can be found at www.teale.ca.gov/services/billing/

New Unclaimed Property Database

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database provides improved customer service, immediate data access and saves personnel staff time needed to research inquiries.

SCO contracted with the Teale Data Center to support the Unclaimed Property project; and Teale worked with Netscape to develop, test and implement the new web-enabled database. The Internet application, which is accessible through SCO's Home Page, uses Netscape's Application Server middleware to query data that resides on Teale's UNIX/Oracle database server.

For more information regarding the Unclaimed Property database, visit www.sco.ca.gov or call (800) 992-4647.

TECHNICAL

TIP

Outsourcing Online Computer Output Microfilm (COM) Services

Currently, online COM jobs are processed at the Teale Data Center and offline jobs are outsourced to Anacomp. Effective December 1998, however, online COM data will be transmitted electronically by Teale to Anacomp for processing. In addition, to assist customers in reducing their processing fees for COM data, Teale is requesting that offline jobs consisting of four tapes or less be converted to online. This will eliminate the need for tape mounts, as well as tape processing and storage costs.

For information on upcoming changes and general COM procedures, please reference the "Computer Output Microfilm Services" Technical Bulletin, which is available through the TECHBULL TSO clist or your Customer Relations Representative.



UPCOMING EVENTS

November 16, 1998

Teale/META Group Conference
TECHNOLOGY SUMMIT:
INFRASTRUCTURE
DEVELOPMENT
Cutting Costs and
Delivering Business

December 2, 1998

Technology Day with KPMG IT Asset Management: What It Means to You and How It Can Help You Get Control of the Desktop

ACKNOWLEDGEMENTS

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STATE OF CALIFORNIA Governor Pete Wilson

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Secretary
Dean R. Dunphy

STEPHEN P. TEALE DATA CENTER
Acting Director
Glen S. Matsuoka

Assistant Director Customer Relations/Marketing Division Claire Y. Yee